



North Dakota’s Economy Depends on Worldwide American Companies

North Dakota's 222 worldwide American companies and their employees need a level international playing field to prosper and grow. These companies support substantial employment and economic output in North Dakota, directly through their production of goods and services, through their suppliers, and through spending by the people they employ.

If the Congress raises international taxes on worldwide American companies – while other nations are adopting more competitive tax structures – it will put North Dakota companies and their employees at a competitive disadvantage with their foreign competitors and jeopardize the substantial contributions they make to North Dakota’s economy.

The Economic Contribution of Worldwide American Companies in North Dakota, 2007

	Direct Contribution*	Indirect Contribution**	Total Contribution	Total Contribution as a percent of State Total
Jobs	33,300	80,200	113,500	28.1%
Payroll	\$1.4 B	\$2.8 B	\$4.1 B	30.6%
Value-Added	\$2.8 B	\$4.8 B	\$7.6 B	33.0%

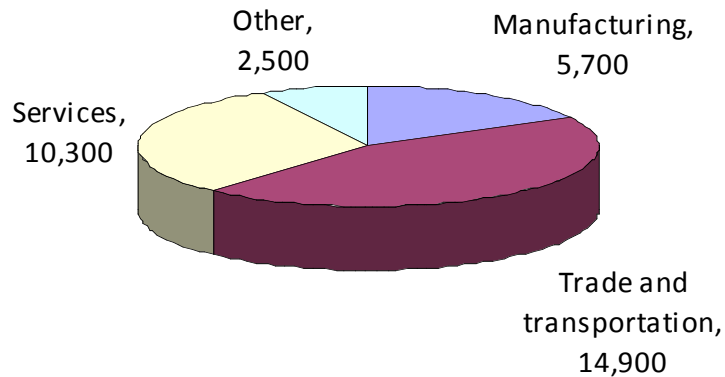
\*The direct contribution consists of employment in and the payroll and production of worldwide American companies in the state.

\*\*The indirect contribution consists of employment, payroll, and production supported by worldwide American companies through their supply chains and the consumption spending of the people they employ directly or indirectly.

- In 2007, worldwide American companies in North Dakota employed **33,300** people and supported an additional **80,200 jobs** through their supply chains and spending by the people they employed directly or indirectly.
- These jobs accounted for **28.1 percent** of all private-sector employment in North Dakota and **30.6 percent** of the total private-sector payroll in the state.
- Worldwide American companies in North Dakota create high quality jobs, paying on average **\$41,059 per worker** in wages and salaries and fringe benefits in 2007.
- Worldwide American companies in North Dakota accounted for **33.0 percent** of North Dakota’s GDP (\$7.6 billion) in 2007.
- Worldwide American companies also paid approximately **\$208 million** in dividends to North Dakota residents in 2007.

## Direct Employment by Worldwide American Companies in North Dakota by Industry

Worldwide American companies employed **33,300** North Dakota workers in 2007 in a wide range of industries, including the following:



**Trade and transportation: 108 companies, 14,900 jobs**

**Services: 95 companies, 10,300 jobs**

- Administrative and support services: 20 companies, 2,900 jobs
- Publishing: 4 companies, 1,300 jobs
- Food services: 9 companies, 1,300 jobs
- Other services: 66 companies, 4,800 jobs

**Manufacturing: 36 companies, 5,700 jobs**

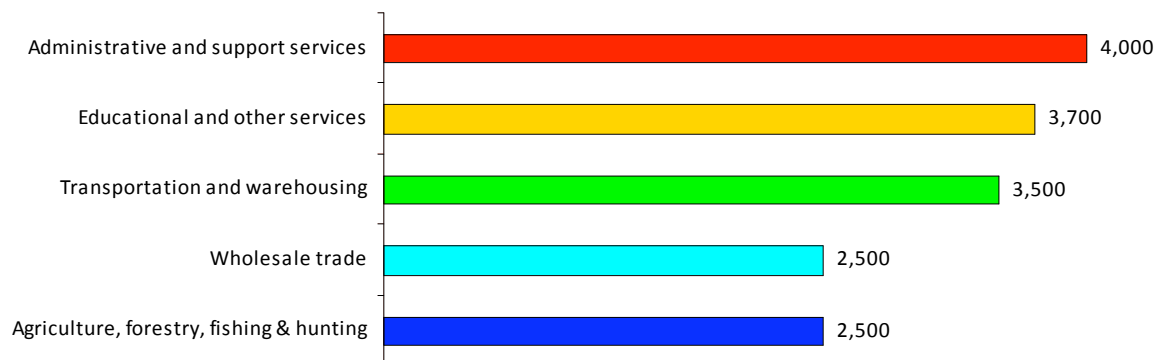
- Beverage and tobacco products: 3 companies, 2,000 jobs
- Food: 5 companies, 1,100 jobs
- Transport equipment except motor vehicles: 2 companies, 700 jobs
- Other manufacturing: 26 companies, 1,900 jobs

**All other industries: 21 companies, 2,500 jobs**

Note: Company counts by industry do not sum to the state total (222) because a company may have operations in multiple industries. Job counts have been rounded to the nearest 100. Detail may not sum to totals due to rounding.

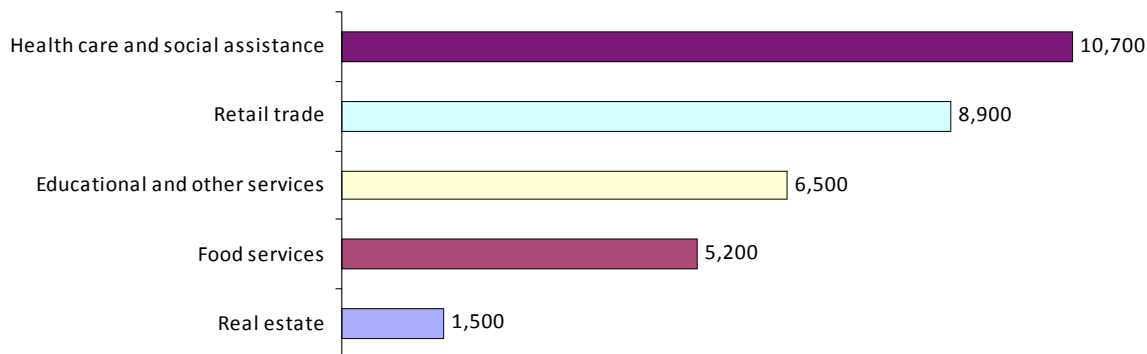
## Indirect Employment through Purchases of Goods and Services from Suppliers

Worldwide American companies supported an additional **36,200 jobs** in North Dakota in 2007 through their purchases of goods and services from suppliers in North Dakota. Top North Dakota suppliers for worldwide American companies include the following industries:



## Indirect Employment through Consumption Spending by Employees

Consumption spending by the employees of worldwide American companies and their suppliers supported an additional **44,000 jobs** in North Dakota in 2007, including in these leading industries:



**Protect U.S. Jobs and Wages. U.S. Tax Policy Must Keep Worldwide American Companies Competitive with Foreign Multinational Firms.**