



## Business Roundtable

July 2009

### The District of Columbia's Economy Depends on Worldwide American Companies

*The District of Columbia's 368 worldwide American companies and their employees need a level international playing field to prosper and grow. These companies support substantial employment and economic output in the District of Columbia, directly through their production of goods and services, through their suppliers, and through spending by the people they employ.*

*If the Congress raises international taxes on worldwide American companies – while other nations are adopting more competitive tax structures – it will put District of Columbia companies and their employees at a competitive disadvantage with their foreign competitors and jeopardize the substantial contributions they make to the District of Columbia's economy.*

#### The Economic Contribution of Worldwide American Companies in the District of Columbia, 2007

	Direct Contribution*	Indirect Contribution**	Total Contribution	Total Contribution as a percent of District Total
Jobs	63,400	101,100	164,400	30.1%
Payroll	\$6.9 B	\$8.0 B	\$15.0 B	35.1%
Value-Added	\$11.3 B	\$11.8 B	\$23.1 B	37.8%

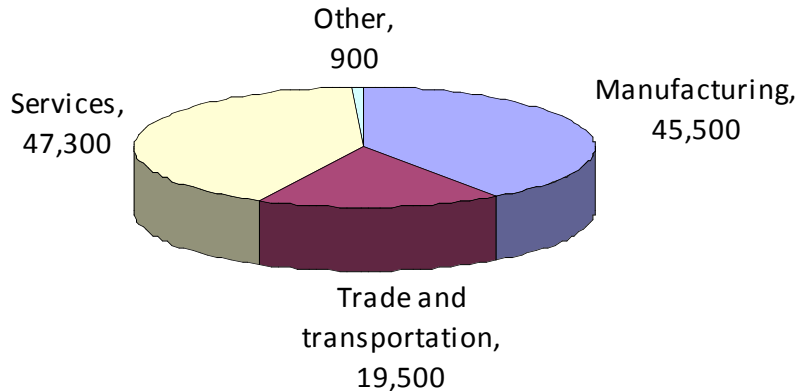
*\*The direct contribution consists of employment in and the payroll and production of worldwide American companies in the District.*

*\*\*The indirect contribution consists of employment, payroll, and production supported by worldwide American companies through their supply chains and the consumption spending of the people they employ directly or indirectly.*

- In 2007, worldwide American companies in the District of Columbia employed **63,400** people and supported an additional **101,100 jobs** through their supply chains and spending by the people they employed directly or indirectly.
- These jobs accounted for **30.1 percent** of all private-sector employment in the District of Columbia and **35.1 percent** of the total private-sector payroll in the District.
- Worldwide American companies in the District of Columbia create high quality jobs, paying on average **\$109,611 per worker** in wages and salaries and fringe benefits in 2007.
- Worldwide American companies in the District of Columbia accounted for **37.8 percent** of the District of Columbia's GDP (\$23.1 billion) in 2007.
- Worldwide American companies also paid approximately **\$703 million** in dividends to residents of the District of Columbia in 2007.

## Direct Employment by Worldwide American Companies in the District of Columbia by Industry

Worldwide American companies employed **63,400** workers in the District of Columbia in 2007 in a wide range of industries, including the following:



### **Services: 227 companies, 49,500 jobs**

- Accommodation: 6 companies, 7,300 jobs
- Insurance carriers: 16 companies, 5,700 jobs
- Publishing: 18 companies, 5,100 jobs
- Other services: 205 companies, 31,400 jobs

### **Trade and transportation: 105 companies, 7,700 jobs**

### **Manufacturing: 66 companies, 5,600 jobs**

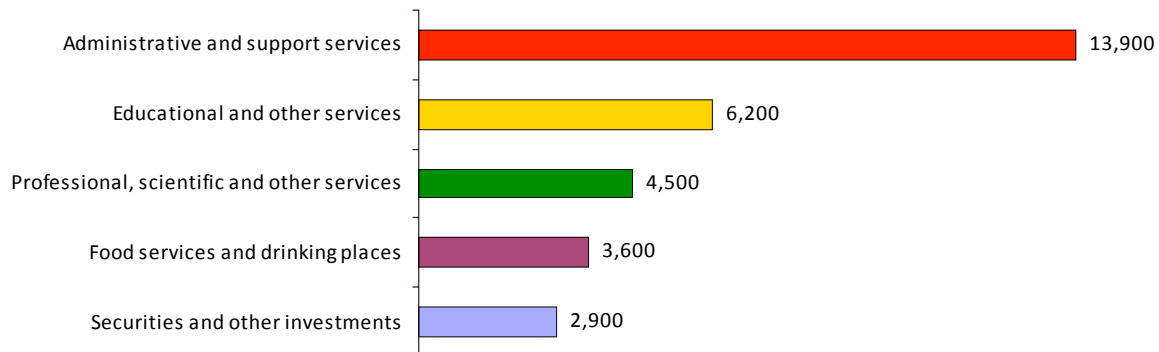
- Commercial and service industry machinery: 5 companies, 1,200 jobs
- Communications equipment and semiconductors: 11 companies, 1,000 jobs
- Chemical products: 12 companies, 900 jobs
- Other manufacturing: 40 companies, 2,500 jobs

### **All other industries: 22 companies, 600 jobs**

Note: Company counts by industry do not sum to the state total (368) because a company may have operations in multiple industries. Job counts have been rounded to the nearest 100. Detail may not sum to totals due to rounding.

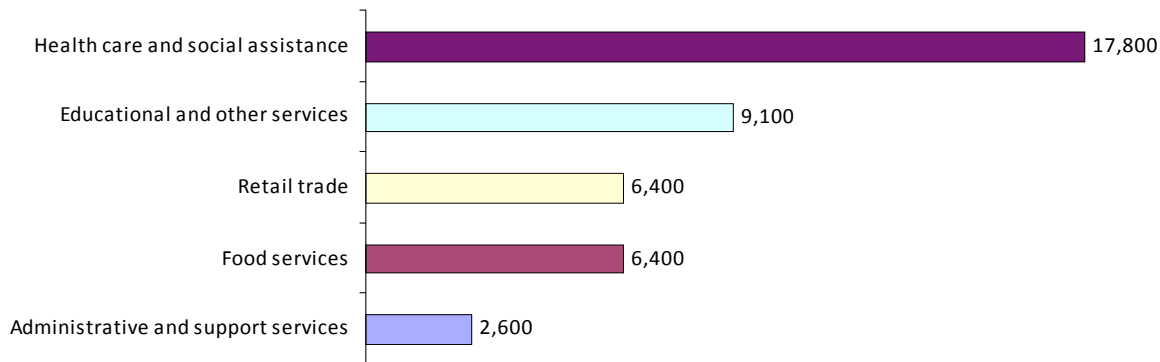
## Indirect Employment through Purchases of Goods and Services from Suppliers

Worldwide American companies supported an additional **49,000 jobs** in the District of Columbia in 2007 through their purchases of goods and services from suppliers in the District of Columbia. Top suppliers in the District of Columbia for worldwide American companies include the following industries:



## Indirect Employment through Consumption Spending by Employees

Consumption spending by the employees of worldwide American companies and their suppliers supported an additional **52,100 jobs** in the District of Columbia in 2007, including in these leading industries:



**Protect U.S. Jobs and Wages. U.S. Tax Policy Must Keep Worldwide American Companies Competitive with Foreign Multinational Firms.**