



Delaware’s Economy Depends on Worldwide American Companies

Delaware's 403 worldwide American companies and their employees need a level international playing field to prosper and grow. These companies support substantial employment and economic output in Delaware, directly through their production of goods and services, through their suppliers, and through spending by the people they employ.

If the Congress raises international taxes on worldwide American companies – while other nations are adopting more competitive tax structures – it will put Delaware companies and their employees at a competitive disadvantage with their foreign competitors and jeopardize the substantial contributions they make to Delaware’s economy.

The Economic Contribution of Worldwide American Companies in Delaware, 2007

	Direct Contribution*	Indirect Contribution**	Total Contribution	Total Contribution as a percent of State Total
Jobs	113,200	153,800	267,100	57.8%
Payroll	\$9.2 B	\$7.5 B	\$16.7 B	68.9%
Value-Added	\$15.4 B	\$12.3 B	\$27.6 B	75.9%

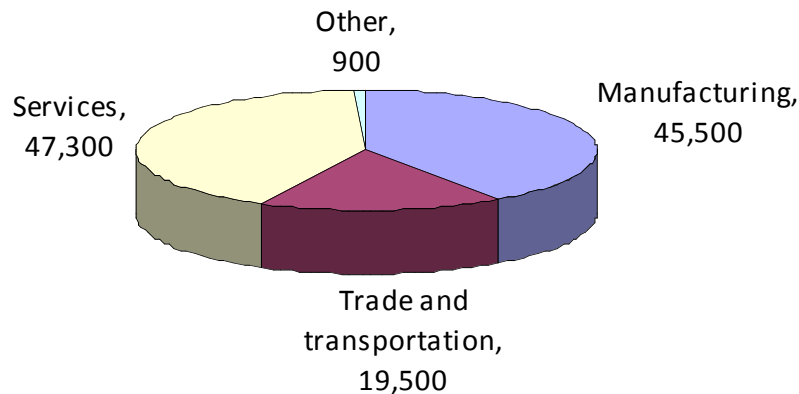
\*The direct contribution consists of employment in and the payroll and production of worldwide American companies in the state.

\*\*The indirect contribution consists of employment, payroll, and production supported by worldwide American companies through their supply chains and the consumption spending of the people they employ directly or indirectly.

- In 2007, worldwide American companies in Delaware employed **113,200** people and supported an additional **153,800 jobs** through their supply chains and spending by the people they employed directly or indirectly.
- These jobs accounted for **57.8 percent** of all private-sector employment in Delaware and **68.9 percent** of the total private-sector payroll in the state.
- Worldwide American companies in Delaware create high quality jobs, paying on average **\$81,220 per worker** in wages and salaries and fringe benefits in 2007.
- Worldwide American companies in Delaware accounted for **75.9 percent** of Delaware’s GDP (\$27.6 billion) in 2007.
- Worldwide American companies also paid approximately **\$634 million** in dividends to Delaware residents in 2007.

## Direct Employment by Worldwide American Companies in Delaware by Industry

Worldwide American companies employed **113,200** Delaware workers in 2007 in a wide range of industries, including the following:



### **Services: 218 companies, 47,300 jobs**

- Administrative and support services: 48 companies, 9,900 jobs
- Professional, scientific and other services: 10 companies, 5,400 jobs
- Management consulting: 17 companies, 4,700 jobs
- Other services: 179 companies, 27,300 jobs

### **Trade and transportation: 153 companies, 19,500 jobs**

### **Manufacturing: 105 companies, 45,500 jobs**

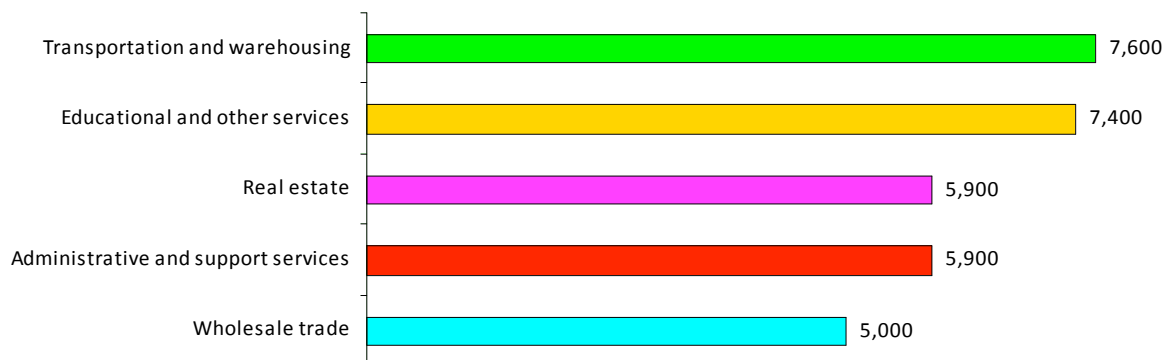
- Chemical products: 29 companies, 18,800 jobs
- Motor vehicles: 10 companies, 12,100 jobs
- Miscellaneous manufacturing: 6 companies, 3,700 jobs
- Other manufacturing: 71 companies, 11,000 jobs

### **All other industries: 15 companies, 900 jobs**

Note: Company counts by industry do not sum to the state total (403) because a company may have operations in multiple industries. Job counts have been rounded to the nearest 100. Detail may not sum to totals due to rounding.

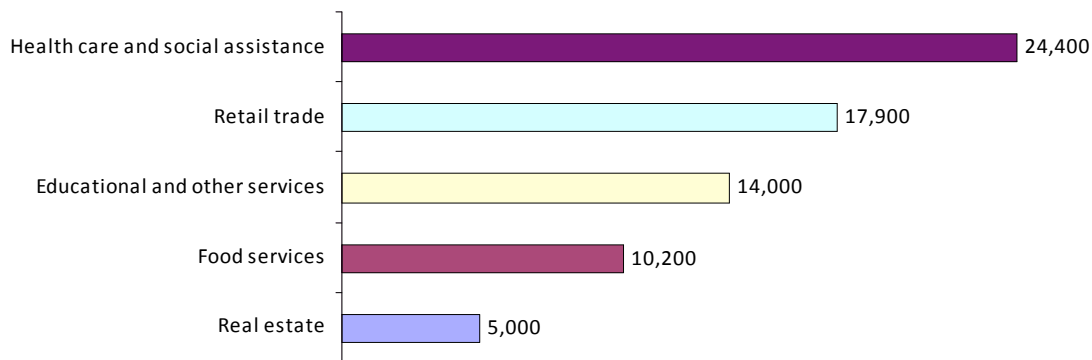
## Indirect Employment through Purchases of Goods and Services from Suppliers

Worldwide American companies supported an additional **63,900 jobs** in Delaware in 2007 through their purchases of goods and services from suppliers in Delaware. Top Delaware suppliers for worldwide American companies include the following industries:



## Indirect Employment through Consumption Spending by Employees

Consumption spending by the employees of worldwide American companies and their suppliers supported an additional **89,900 jobs** in Delaware in 2007, including in these leading industries:



**Protect U.S. Jobs and Wages. U.S. Tax Policy Must Keep Worldwide American Companies Competitive with Foreign Multinational Firms.**